Sub: Issues pertaining to Negotiation with L1 (i.e. Lowest tenderer).

Reference is invited to this office OM of even number dated 11.4.2005. Identifying Post Tender negotiations as the main source of corruption, Organisations such as World Bank have banned Negotiations after opening of tenders. The Commission have also banned Post Tender Negotiations except in the case of Negotiations with L1 (i.e. Lowest Tenderer) vide its Orders dated 18.11.1998.

2. The Commission is considering whether Negotiations even with L1 as per above instructions are required at all. Even if it is considered that the Negotiations with L1 is inescapable, the Commission would like to have your views in identifying the Guidelines and the Time Frame for conducting such Negotiations so that Negotiations are not misused as a tool for bargaining with L1 with malicious intentions and consequential delays in decision making.

3. Views on the above may please be arranged to be sent to the Commission addressed to the undersigned immediately, latest by 30.5.2005.

4. The date, time and venue of the Workshop has been postponed to the month of June and shall be intimated to the select CVOs shortly.

(V. Ramachandran)
Chief Technical Examiner

To

All CVOs of Ministries/Departments/PSUs/Banks/Insurance Companies/Autonomous Organisations/societies/Uts.