RBI/2012-13/167
DBOD. No. Dir. BC.36/13.03.00/2012-13
August 14, 2012
All Scheduled Commercial Banks
(Excluding RRBs)

Dear Sir/Madam

Interest Rate on Deposits

Please refer to our circular DBOD. No. Dir. BC.36/13.03.00/98 dated April 29, 1998 whereby banks were permitted to offer, at their discretion, differential rates of interest on single term deposits of ₹15 lakh and above, subject to the condition that the schedule of interest rates payable on deposits, including deposits on which differential interest is paid, is disclosed in advance and not subject to negotiation between the depositor and the bank.

2. In this connection, attention is invited to paragraphs 84 and 85 of the Monetary Policy Statement 2012-13 announced on April 17, 2012 (extract enclosed) on Variation in Interest Rates on Deposits. It has been observed that there are wide variations in the interest rates offered by banks on single term deposits of ₹15 lakh and above and those offered on other deposits (i.e. deposits less than ₹15 lakh) of corresponding maturities. Further, banks are offering significantly different rates on deposits with very little difference in maturities. This suggests inadequate liquidity management system and inadequate pricing methodologies. Banks are, therefore, advised to put in place a Board approved transparent policy on pricing of liabilities. The Board/ALCO should ensure that the variation in interest rates on single term deposits of ₹15 lakh and above and other term deposits (i.e. deposits less than ₹15 lakh) is minimal for corresponding maturities.

Yours faithfully

(Sudha Damodar)
Chief General Manager
Encl: As above
Extract of Monetary Policy Statement 2012-13

Variation in Interest Rates on Deposits to be Minimal

84. The Reserve Bank has stipulated, inter alia, that banks should not discriminate in the matter of interest rate paid on deposits, except in respect of fixed deposit schemes specifically meant for resident Indian senior citizens and single term deposits of ₹1.5 million and above. However, it is observed that there are wide variations in banks’ retail and bulk deposits rates, making it unfair to retail depositors. Further, banks are offering significantly different rates on deposits with very little difference in maturities. This suggests inadequate liquidity management system and inadequate pricing methodologies. It is, therefore, advised that:

- banks should have a board approved transparent policy on pricing of liabilities and they should also ensure that variation in interest rates on single term deposits of ₹1.5 million and above and other term deposits is minimal.

85. Detailed guidelines in this regard will be issued separately.